Licensing Statistical Report

Fiscal Year 2022-23 (as of 12/31/2022)

Licensing Performance Measures
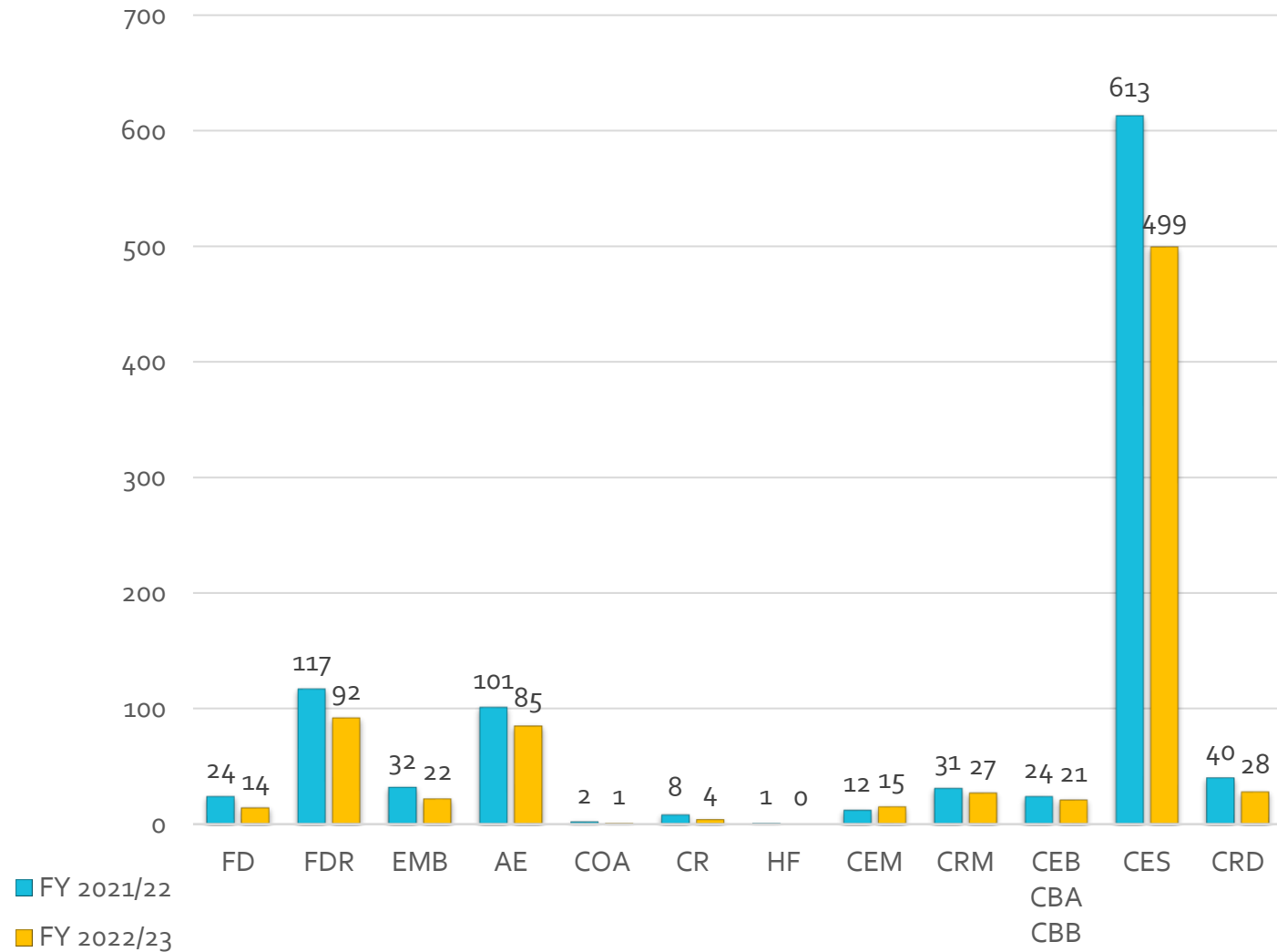
License Type	# of Complete Apps Received	Target Timeframe	Average Timeframe
FD	5	90	63
FDR (Exam)	73	20	12
FDR	51	20	6
EMB (Exam)	16	20	12
EMB	12	30	10
AE	26	20	15
COA	3	90	58
CR	5	90	74
HF	0	90	n/a
CEM (Exam)	5	20	12
CEM	3	20	11
CRM (Exam)	18	20	12
CRM	19	20	8
CEB (Exam)	5	20	14
CEB	12	20	1
CES	318	20	14
CRD	11	20	14

Licensing Performance Measures

Cemetery Salesperson
Online vs Paper Application

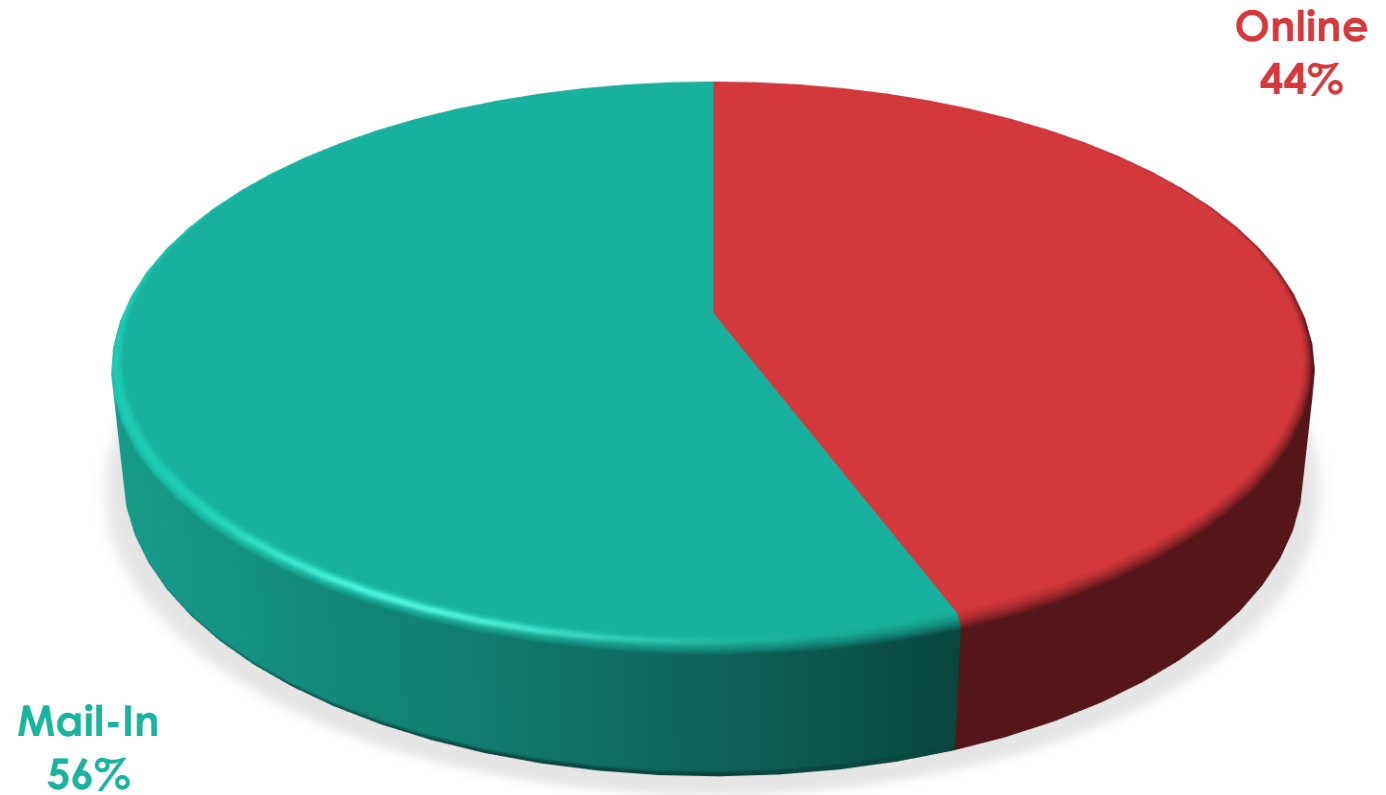| License Type	# of Complete Apps Received	Target Timeframe	Average Timeframe
CES - Online	77	20	11
CES - Paper	241	20	14

Licenses Issued

FY 2021/22 New licenses issued = 1,005
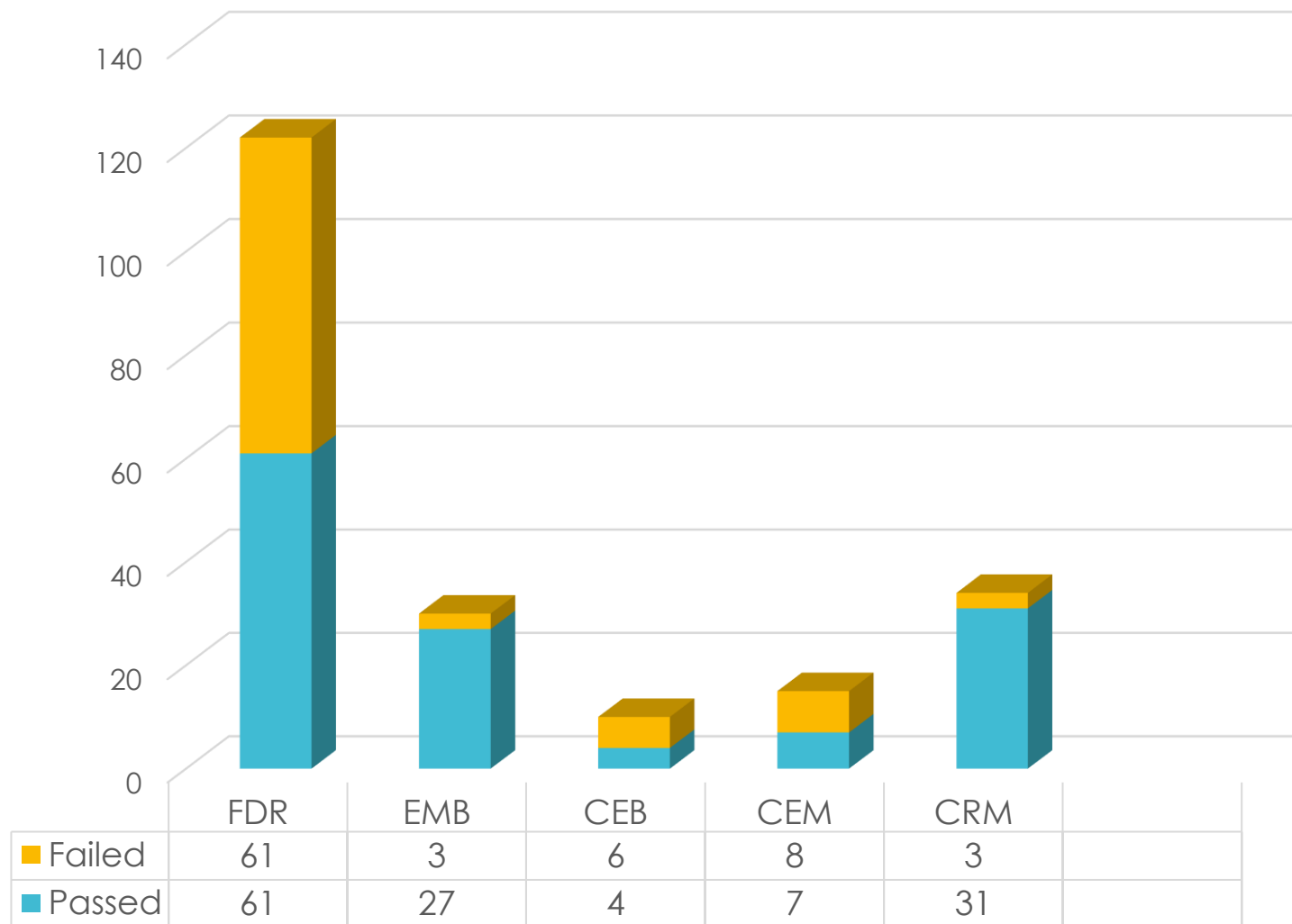FY 2022/23 New licenses issued = 555 (as of 12/31/2022)

License Renewals

ONLINE V. MAIL-IN

Online
44%

Mail-In
56%

Total licenses renewed = 3,698

Exam Pass Rates

	FDR	EMB	CEB	CEM	CRM	
Failed	61	3	6	8	3	
Passed	61	27	4	7	31	

Application Deficiencies

Most Common Application Deficiencies

- Request for Live Scan Service form with every application
- Official transcripts sent directly to Bureau from educational institution
- Corporate resolution to grant the applicant authority to submit application
- Zoning permit or letter from city/county
- Corporate officers do not match CA Secretary of State filings